

Experience



The Versatility to Grow

Chances are you're now doing general orthopedic rehab. Or perhaps a specialty service like hand therapy. But, maybe you'd like to offer neurological or spine rehab. And what about sports or industrial rehab? These are rapidly growing markets, so why not tap in? Ask yourself: how do you want your practice to evolve? No matter where you're headed, new technology from BTE can broaden your services and grow your clinic. Choose from several easy-to-use systems to add the capabilities you need. Want



to get fee-for-service business from local industry? You could offer post-offer of employment testing and jobsite analysis. Or, if you want to serve the burgeoning senior population, we can help you do it now. How do you want to grow?

How Do
You Want
to Grow?

Use technology to expand your services.

Many decisions impact patient outcomes. Using BTE technology will enhance your clinical decision-making and the success of your practice. You see, our technology provides accurate measures for physicians, employers and insurers. You can give your reports greater precision and objectivity, and eliminate manual note taking. Technology can help you expand your services. Accelerate your growth. And offer the best possible rehab and testing. BTE's technology will make a measurable difference for your patients. And your clinic.

Technology.

From advanced technology comes an advanced clinic.

Today's clinics must do more to ensure professional and financial success. The need to attract more referrals, demonstrate functional outcomes, and justify reimbursement is an

ongoing challenge. That's why BTE's technology is designed to offer a diversity of applications, yet be simple to use. In fact, our technology is so easy to use that some patients are operating the treatment routines themselves, staying more actively involved in the rehab process. Having the right technology can advance your practice, and simplify the daily operations it saves time. BTE technology will give your clinic a competitive advantage to stay on top.





Trust the leader in testing and rehabilitation technology.

BTE is widely regarded as the leading provider of advanced solutions for testing and rehabilitation. We have been in business for more than 25 years. And our latest innovations are now leading the way for the next 25 years and beyond. BTE has always been known for excellence in work simulation and therapy. Now, our merger with Hanoun Medical has drastically bolstered our capabilities in software and hardware for human performance assessment and rehab. This combined expertise

Experience.

has propelled BTE Technologies to the forefront of the industry offering clinicians and evaluators the most advanced technology available.

1970 1980 1990 2000

CHECK ALL THAT APPLY

✓ *What do you want to do?*

- POST OFFER OF EMPLOYMENT TESTING
- FCE & RETURN TO WORK EVALUATIONS
- WORK CONDITIONING/HARDENING
- IMPAIRMENT RATINGS
- CERVICAL EVALUATION & THERAPY
- HAND THERAPY
- UPPER EXTREMITY REHAB
- LOWER EXTREMITY REHAB
- NEUROLOGICAL REHAB
- CARDIO & PULMONARY REHAB
- GERIATRICS (ARTHRITIS, JOINT REPLACEMENT THERAPY)
- ADVANCED SPORTS THERAPY
- STRENGTH TESTING

PRECISE DATA



BETTER DECISIONS

EARLY BREAKTHROUGHS

Our innovation dates back to the 1970s. Pioneering hand surgeon Dr. Raymond Curtis envisioned one clinical device that could simulate all the motions and forces of real world functional activities. After a few prototypes, the first Work Simulator was born. And so was BTE. The value and benefits of functional rehabilitation were quickly recognized... demand grew rapidly.

EVOLVING APPLICATIONS

By the late 1980s, BTE's applications in work capacity evaluations, functional rehab, task simulation, industrial rehab, and orthopedic rehab had grown. In the 1990s, BTE expanded the possibilities for functional testing establishing worker testing standards for industry. Meanwhile, the versatility of the BTE system lent itself to other treatment and evaluation needs, such as head injuries, cervical spine, cardiac, pulmonary and burn therapy. By the new millennium, there were over 3000 BTE systems in use worldwide... and still growing.

LEADING THE INDUSTRY

The innovation continues. Today, BTE Technologies offers you the most versatile and functional systems available for a wide range of patient and worker applications. Our clinical experts work closely with software and mechanical engineers, conducting ongoing R&D. We involve top clinicians and university researchers in the U.S. and abroad. Together, we bring you continuous improvements, help you lead the industry, expand your therapy or testing, and provide a true measure of progress.

MCU

Sim II

PRIMUS RS

ER

Evaluator

PRIMUS RS

Endless versatility to help you grow.

The PrimusRS is simply the most versatile and functional rehab system on the market today. With all the resistance modes and attachments to meet the needs of any OT, PT or industrial client, this high-performance system combines all the features of four machines into one compact unit.

PrimusRS supports many clinical services:

- Sports Rehabilitation
- Industrial Rehab / FCE
- Orthopedics - Upper, lower & back
- Hand Therapy
- Task Simulations
- Geriatrics



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SUPERIOR TREATMENT

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IMPROVED OUTCOMES

>>

EXPANDED

Multi Cervical Unit

Utilize advanced technology and user friendly software to objectively measure true cervical range-of-motion and strength in all planes of movement. With both isometric and dynamic modes for testing and exercise, the MCU is your growth solution for opportunities in cervical spine assessment and rehab.



ER

Give your clinic a competitive advantage in human performance testing. No other system provides such a broad selection of standardized and custom, job-specific and functional testing capabilities in a technology-based format. The ER delivers the most legally defensible and comprehensive evaluations to prevent and manage occupational injuries.

Evaluator

The Evaluator is a portable solution to help you get started in objective strength testing and impairment ratings. It comes in a suitcase so you can perform on-site functional testing. Visit an employer's workplace. Transport it between multiple clinics. Or go right to the doctors' offices for an eval, and gain additional referral sources.



Manual evals can be subjective. High-tech evals are precise.

A Range of Progressive Services

PARTNERS IN PROGRESS

BTE Technologies will partner with your clinic to expand your practice and meet the testing needs of local industry. We have developed quality testing programs that provide effective injury prevention, workplace reintegration, and post-offer of employment testing. BTE contracts with industries on a national and international level. Then we work in conjunction with clinics to offer the most comprehensive testing programs for industry—and grow your fee-for-service business. Ask about BTE's Employer-Payer Services.

AFFORDABLE RENTAL OPTION

BTE's Rental Plan makes capital equipment available to clinics that otherwise could not have afforded it. You can use any BTE Technologies product indefinitely, for a nominal monthly fee. You can convert to purchase, or cancel and return the equipment for any reason. BTE's rental is a no-risk venture, that's easy to start.

TRAINING AND CERTIFICATION

Our commitment doesn't end with technology. Our continuing education programs, for those using BTE Technologies equipment, give clinicians the confidence and knowledge to develop treatment and testing programs that offer a measurable difference. Ask about BTE's education programs.

Treat yourself to the best

BTE continually applies technology improvements to the latest advances in evidence-based physical testing and rehab. BTE products are improving patient outcomes and providing the objective documentation to prove it. With nearly 4,000 installations worldwide, BTE Technologies products are now being used by leading clinics, universities, pro teams, and industries. We can help your clinic evolve. And stay competitive.

BTE HELPS THERAPISTS	BTE HELPS CLINICS	BTE HELPS PATIENTS
Provide objective data to improve their stature	Use technology for marketing differentiation	Get immediate feedback on progress
Make better decisions in the rehab continuum	Standardize testing & treatment plans	Become actively involved in the rehab process
Evolve the quality of care	Evolve the clinic's scope of practice	Increase satisfaction with measurable outcomes

Expand the possibilities.

Choose innovative, yet practical technology that directly enhances your services and provides a measurable difference for therapy and testing programs.

Call BTE Technologies:

1-800-331-8845

www.btetech.com

SERVICES



SUCCESSFUL CLINIC



Simulator II

The Simulator II is an extremely effective and affordable system used for duplicating hundreds of real world job and daily living functions. With its comprehensive set of attachments and objective documentation, it's designed for use with a broad range of OT, PT and industrial clients. When a PrimusRS is not within your budget, the Simulator II offers your practice an exceptional value in treatment and testing options.



Physical Testing &
Rehab

Functional Capacity
Evaluations

Human Performance
Assessment

Post-Offer of
Employment Testing

Medical Impairment
Assessment

Job-Specific
Functional Testing

A True Measure of
Progress

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